

# Optimizing Anesthesia Performance

Managing anesthesia services has become complex and demanding, as many independent and hospital-employed groups and their hospital partners are struggling to effectively operate their anesthesia services.

Leaders are contending with a myriad of challenges, including provider shortages, escalating compensation demands, increasing number of anesthetizing locations, and the evolving role of CRNAs.



## We aim to:

- Enhance cost efficiency
- Maximize stakeholder satisfaction
- Optimize financial outcomes in anesthesia

## Veralon Services

- 1 Anesthesia subsidy reviews including fair market value analyses
- 2 Development of professional services agreement terms
- 3 Compensation plan design
- 4 Compensation Fair Market Value analyses and opinions
- 5 Anesthesia RFP design and management
- 6 Assessment of partnership opportunities
- 7 M&A advisory services
- 8 Contract negotiation support
- 9 Litigation support
- 10 Business planning and financial feasibility services

**Our objective is to establish a stable, sustainable framework to enable the mutual support of business models between anesthesia providers and hospitals, fostering synergy and success for all.**

## Why Veralon?

- Clients in **48** states with an understanding of local markets
- **Extensive experience** in provider compensation and PSAs
- Specific experience in anesthesia stipend **analyses**, and hospital-anesthesia group **integration strategies**
- Valuation analysts accredited by the National Association of Certified Valuators and Analysts (**NACVA**) and the American Institute of Certified Public Accountants (**AICPA**)

## By the Numbers



**60%** of anesthesiologists high-risk for burnout



Perceived lack of support at work was factor most strongly associated with **burnout** syndrome



Anesthesiologist shortage projected to be **12,500** by 2033

